

AT A GLANCE

Welcome to the 2021 Global Entrepreneur and Family report by BNP Paribas Wealth Management

PART 3: The Private and Professional Needs of Entrepreneurs and Families

BNP Paribas Wealth Management has interviewed 920 of the most successful entrepreneurs and multi-generational families from around the world to uncover their private and professional needs.

Methodology



920

Elite entrepreneurs and multi-generational families interviewed



From 4

continents (USA, Europe, Middle East, Asia) spanning 19 countries



\$17.2million

average investable wealth

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Key Findings

For 1/3 of entrepreneurs, the ultimate purpose of their family office and governance is **managing family wealth**

Credit is perceived as an important solution for both business and portfolio performance



32% are now planning to pass on more wealth than originally intended to the next generation due to the crisis



54% of entrepreneurs are changing their retirement plans in response to the crisis



41% say the priority area for wealth management advice is **developing the next generation's business management skills**



About BNP Paribas Wealth Management

BNP Paribas Wealth Management is a leading global private bank and the largest private bank in the Eurozone with €411 billion worth of assets under management. Present in four hubs in Europe, Asia, the Middle East and the United States, it employs over 6,700 professionals who support HNW and UHNW individuals, entrepreneurs, leading families and family offices in protecting, growing and passing on their assets. The bank aims at building a sustainable future by combining its deep expertise and reach with its clients' influence and desire for impact. It was recently named "Best Private Bank in Europe" and "Best Private Bank for Entrepreneurs in Western Europe".

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