

DECEMBER 2022

European Equity Perspectives

Europe: Ending on a High?

European markets rebounded from year lows to deliver a strong October and November 2022, with 55% of STOXX 600 stocks trading above their 200-day moving averages.

The semblance of a Q4 rally is occurring despite a challenging backdrop. The European Central Bank (ECB) acknowledged that the Eurozone was likely to be heading for recession. ECB President Christine Lagarde also warned that Eurozone inflation has not peaked and risks are rising even higher than predicted. Unsurprisingly, the ECB raised its key rates by another 75 basis points, with the deposit rate, the refinancing rate and the marginal rate rising to 1.5%, 2.0% and 2.25% respectively.

Better-than-feared 3Q22 results did support recent stock gains, where Financials and Energy saw the best results while Consumer Discretionary and Real Estate disappointed. Operating margin appeared robust with an average of 14.9% versus the 14.6% consensus, driven by the Energy sector's year-on-year (YoY) margin expansion. However, six out of nine sectors actually missed estimates, and without Energy the average margin would have been 12.4%, missing expectations of 12.8%. Given that European earnings have considerably higher exposure to Energy companies than other regions,

there has been a disproportionate impact from the sector. And the risk of an earnings downgrade cycle still exists, with the energy crisis keeping macro uncertainty elevated and the potential for reduced currency support, providing risk to consensus 2023 earnings forecasts.

In the near term, Europe will have to swallow the pain of higher prices and reduced energy supply. The more energy-intensive sectors are the most at risk, many of which are already low-margin, making weathering the high energy costs even more challenging. Households also face higher heating and electricity prices, weakening their spending power. And global circumstances remain fluid. China put in motion a relaxation in its stringent zero-Covid policy, and this was a big boost for European exporters – until the Covid case count spiked and the narrative shifted.

Chris ZEE

Head of Equity Advisory, Asia
BNP Paribas Wealth Management



Godfrey OYENIRAN

Senior Adviser
Equity Advisory Asia
BNP Paribas Wealth Management



Recent investor sentiment surveys reflect the mixed picture. The November 2022 Bank of America Fund Manager Survey showed a net 95% of participants expect a recession in Europe over the next year, the highest level since 2008. Yet, 53% of investors saw upside for European equities over the coming twelve months (up from 39% in September 2022).

Given the environment, we still see value in taking a diversified approach that encompasses exposure to defensive names, companies providing good shareholder returns, and stocks with inflation-hedge qualities. The STOXX 600 trades on 12.3x 2023e, 30% cheaper than the S&P 500 and at the widest discount since 2005. In addition, dividend yield remains a positive quality for European stocks.

However, it is clear that regional markets have rallied substantially since the October 2022 lows and we would expect some consolidation in this upward price momentum in the near term. This

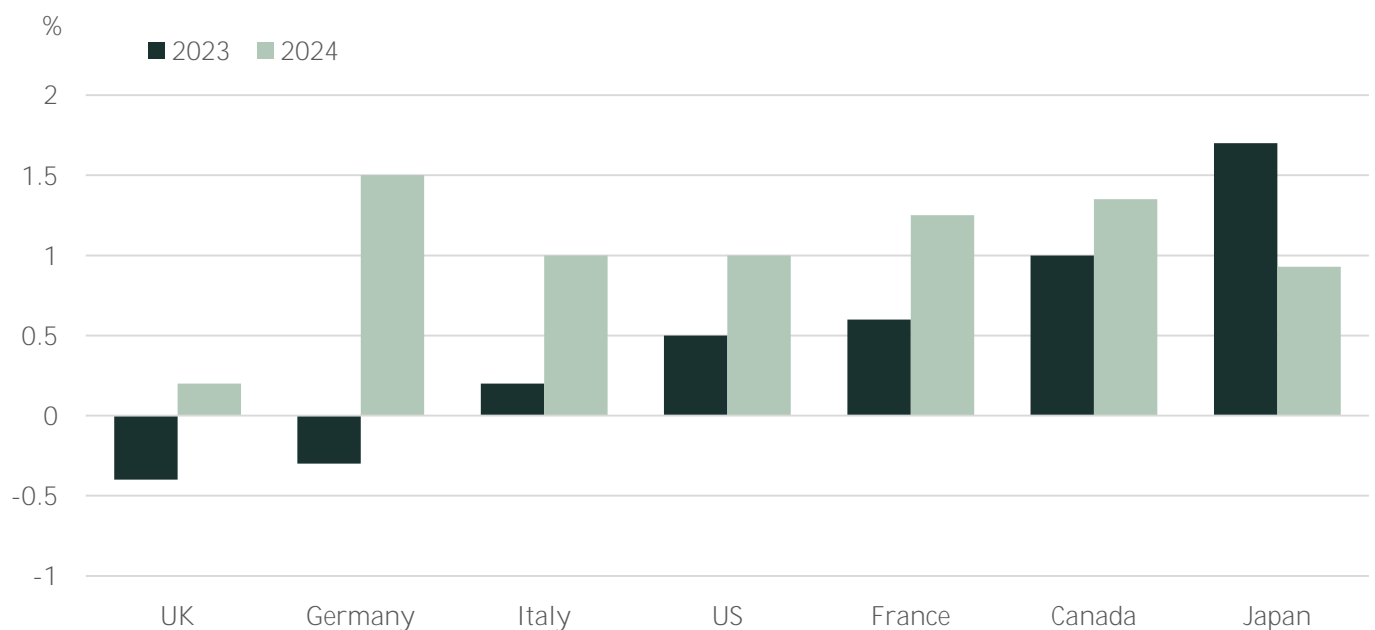
could then offer a better entry point with higher conviction, particularly if we see more momentum in the China reopening story.

UK: The More Things Change, the More They Stay the Same

The Liz Truss premiership lasted just 44 days. The fallout from her ill-judged mini-budget meant former Chancellor Rishi Sunak became the latest Prime Minister to take on the UK’s range of challenges.

The UK is the only G7 economy that has not recovered to its pre-pandemic size after suffering from a decade of lower productivity and near-stagnant income growth, and is predicted to be the worst performer in 2023 and 2024 (see Chart 1). Inflation remains an issue, with consumer prices rising to 11.1% YoY, a 41-year high and above the Bank of England forecast of a 10.9% peak.

CHART 1. UK PREDICTED TO BE WORST PERFORMER IN G7 (CHANGE IN GDP YOY)



Source: OECD, Bloomberg, as of 28 November 2022

Such is the concern about inflation, the central bank pushed through its largest interest rate increase in 33 years, bringing the benchmark lending rate to a 14-year high of 3%.

Added to that, a recession has already begun according to the Bank of England, and is forecast to last for eight quarters, potentially the longest recession on record.

Faced with this backdrop, Jeremy Hunt, the latest Chancellor, got to work with the government's new economic policy. Tax hikes were at the forefront of the Autumn Budget Statement, with the oil and gas sector facing an expanded windfall tax of 35%, up from 25% and was extended to 2028 from 2026. Corporation tax will also rise to 25% from 19% from April 2023, while the surcharge on bank profits will fall to 3% from 8%.

Some companies seem to be navigating the current environment better than others. A UK retailer stated trading was in line with its forecasts. A budget airline raised its full-year passenger goal and said bookings looked strong as far ahead as next summer. A supermarket chain also maintained its full-year profit outlook. At the same time, however, an online furniture retailer went into administration, with a retailer acquiring the brand. A clothing retailer also warned that it may not be able to repay a GBP5 million loan.

Consumption has not yet collapsed, though trading down is becoming more apparent, with consumers now faced with the perfect storm of a rise in mortgage rates, a cost-of-living crisis and potential tax rises. The FIFA World Cup has provided a much-needed distraction and spending support for supermarkets, while shorter days and cooler

temperatures of a British autumn has limited some of the earnings upside for the hospitality sector.

And when the traditionally lean month of January comes around, Christmas credit card statements will coincide with higher heating bills. Also, the milder weather may well help reduce the energy cost impact on consumers, but it is less helpful for retailers trying to offload seasonal clothing. This could result in even more aggressive discounting to reduce inventory (an online retailer is sitting on more than GBP1 billion of unsold stock), which will squeeze margins.

But from an equity market performance perspective, the UK continues to show resilience in the face of domestic headwinds. It remains one of the best-performing markets year-to-date in both local currency and dollar terms, and trades on only 9.6x 2023e price-earnings ratio (P/E). Its bias towards overseas-focused defensive and commodity names is playing well in the current environment. UK equities remain favoured over Continental Europe.



DISCLAIMER

This document/communication/information ("document") is provided in Singapore by BNP Paribas, acting through its Singapore branch, and in Hong Kong by BNP Paribas, acting through its Hong Kong branch. BNP Paribas is a public limited company (société anonyme) incorporated in France with liability of its members limited. BNP Paribas, acting through its Hong Kong branch is a licensed bank regulated by the Hong Kong Monetary Authority, a Registered Institution under the Securities and Futures Ordinance of Hong Kong (Cap. 571), and registered with the Securities and Futures Commission (SFC) to carry on Types 1, 4, 6 and 9 regulated activities in Hong Kong (SFC CE Reference: AAF564). BNP Paribas, acting through its Singapore branch (UEN/Registration No: S71FC2142G), is a licensed bank regulated by the Monetary Authority of Singapore. BNP Paribas Wealth Management is the business line name for the Wealth Management activity conducted by BNP Paribas. "BNP Paribas Wealth Management" (UEN/Registration No 53347235X) is a business name registered in Singapore under the Business Names Registration Act 2014.

This document is produced for general information only and should not be used as reference for entering into any specific transaction, and the information and opinions contained herein should not be relied upon as authoritative or taken in substitution for the exercise of judgment by any recipient or the seeking of independent professional advice (such as financial, legal, accounting, tax or other advice) by any recipient. This document is not intended to be an offer or a solicitation to buy or to sell or to enter into any transaction. In addition, this document and its contents is not intended to be an advertisement, inducement or representation of any kind or form whatsoever. BNP Paribas reserves the right (but is not obliged) to vary the information in this document at any time without notice and, save to the extent provided otherwise in Clause 6.5 of BNP Paribas Wealth Management's Terms and Conditions ("T&Cs") applicable to your account, BNP Paribas shall not be responsible for any consequences arising from such variation.

The terms set forth herein are intended for discussion purposes only and are subject to the final expression of the terms of the transaction, if the investor decides to proceed with the transaction. It does not represent (a) the actual terms on which a transaction would be entered into, (b) the actual terms on which any existing transactions could be unwound, (c) the calculation or estimate of an amount that would be payable following an early termination of the transactions, or (d) the actual valuations given to the transactions by BNP Paribas in its books of account for financial reporting. The final terms of the transaction will be set forth in the final term sheet, any applicable agreement and/or confirmation. Please also refer to the disclaimer statements contained in the relevant documents, and disclosure and other important

information concerning our fees, charges and/or commissions as set out in the Fee Schedule.

If this document is a post-trade/transaction confirmation, please examine the information as set out in this document carefully and contact us immediately if you notice any discrepancy. The content of this document is subject to the final transaction(s) details / information in our official bank statements and/or advices (if any) which may follow by mail. This document contains confidential information intended only for the use of the addressee(s) named above. If you are not the addressee(s), you must not disseminate, copy or take any action in reliance on it. If you have received this document by error, please notify BNP Paribas and delete/destroy this document immediately.

Although the information and opinions provided herein may have been obtained or derived from published or unpublished sources considered to be reliable and while all reasonable care has been taken in the preparation of this document, BNP Paribas does not make any representation or warranty, express or implied, as to its accuracy or completeness and, save to the extent provided otherwise in Clause 6.5 of the T&Cs applicable to your account, BNP Paribas shall not be responsible for any inaccuracy, error or omission. All analysis, estimates and opinions contained in this document constitute BNP Paribas' own judgments as of the date of this document, and such expressions of opinion are subject to change without notice. Information provided herein may contain forward-looking statements. The words "believe", "expect", "anticipate", "project", "estimate", "predict", "is confident", "has confidence" and similar expressions are also intended to identify forward-looking statements. These forward-looking statements are not historical facts but based on the current beliefs, assumptions, expectations, estimates, and projections of BNP Paribas in light of the information presently available, and involve both known and unknown risks and uncertainties. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond control and are difficult to predict. Consequently, actual results could differ materially from those expressed, implied or forecasted in these forward looking statements. Investors should form their own independent judgment on any forward-looking statements and seek their own advice from professional advisers to understand such forward-looking statements. BNP Paribas does not undertake to update these forward looking statements. Where investors take into account any theoretical historical information regarding the performance of the product/investment, investors should bear in mind that any reference to past performance should not be taken as an indication of future performance. BNP Paribas is not



DISCLAIMER

giving any warranties, guarantee or representation as to the expected or projected success, profitability, return, performance, result, effect, consequence or benefit of any investment/ transaction. Save to the extent provided otherwise in Clause 6.5 of the T&Cs applicable to your account, no BNP Paribas group company or entity therefore accepts any liability whatsoever for any loss arising, whether direct or indirect, from the use of or reliance on this document or any part of the information provided.

Structured transactions are complex and may involve a high risk of loss including possible loss of the principal invested. If any product mentioned in this document is a structured product which involves derivatives, do not invest in it unless you fully understand and are willing to assume the risks associated with it. If you are in any doubt about the risks involved in any product/transaction, you should seek independent professional advice.

Prior to entering into any transaction, each investor/subscriber should fully understand the terms, conditions and features of the product/investment as well as the risks, the merits and the suitability of entering into any transaction/investment including any market risk associated with the issuer, and consult with their own independent legal, regulatory, tax, financial and accounting advisors before making the investment. Investors/subscribers should fully understand the features of the investment, be financially able to bear a loss of their investment and be willing to accept all risks involved. Save as otherwise expressly agreed in writing, (a) where BNP Paribas does not solicit the sale of or recommend any financial product to the investor/subscriber, BNP Paribas is not acting as financial adviser of the investor/subscriber in any transaction, and (b) in all cases, BNP Paribas is not acting as fiduciary of the investor/subscriber with respect to any transaction.

BNP Paribas and/or persons associated or connected with it may effect or have effected a transaction for their own account in a product/an investment described in this document or any related product before or after this document is published. On the date of this document, BNP Paribas and/or persons associated or connected with it and their respective directors and/or representatives and/or employees may take proprietary positions and may have a long or short position or other interests or make a market in a product mentioned in this document, or in derivative instruments based thereon, and may purchase and/or sell the investment(s) at any time in the open market or otherwise, whether as principal or as agent or as market maker. Additionally, BNP Paribas and/or persons associated or connected with it may have within the previous twelve months acted as an investment banker or may have provided significant

advice or investment services to the companies or in relation to a product mentioned in this document.

This document is confidential and intended solely for the use of BNP Paribas and its affiliates, their respective directors, officers and/or employees and the persons to whom this document has been delivered. It may not be distributed, published, reproduced or disclosed by any recipient to any other person, nor may it be quoted or referred to in any document, without the prior written consent of BNP Paribas.

Hong Kong: This document is distributed in Hong Kong by BNP Paribas, acting through its Hong Kong branch only to Professional Investors within the meaning of Part I of Schedule 1 to the Securities and Futures Ordinance of Hong Kong (Cap. 571). The products or transactions described in this document may not be authorised in Hong Kong and may not be available to Hong Kong investors.

Singapore: This document is distributed in Singapore by BNP Paribas, acting through its Singapore branch only to Accredited Investors within the meaning of the Securities and Futures Act 2001 only and is not intended for investors in Singapore who are not such Accredited Investors and should not be passed on to any such persons. Some products or transactions described in this document may not be authorised in Singapore and may not be available to Singapore investors.

Where this document is distributed by BNP Paribas to a person in Singapore who is not an Accredited Investor, Expert Investor or an Institutional Investor, BNP Paribas, acting through its Singapore branch accepts legal responsibility for the contents of this document to such person only to the extent required by applicable law.

Save to the extent provided otherwise in Clause 6.5 of the T&Cs applicable to your account, information in this document is for general circulation to the intended recipients only and is not intended to be a recommendation or investment advice to recipients hereof. A recipient of this document should seek advice from its/his/her own professional adviser regarding the suitability of the products or transactions (taking into account the recipient's specific investment objectives, financial situation and particular needs) as well as the risks involved in such products or transactions before a commitment to purchase or enter into any product or transaction is made.

Please note that this document may relate to a product or products where BNP Paribas is issuer, and in such instance this document or certain information contained therein may have been prepared by BNP Paribas in its capacity as product issuer ("Issuer Document").



DISCLAIMER

Where an Issuer Document is provided to you by BNP Paribas, acting through its Hong Kong branch or BNP Paribas, acting through its Singapore branch in its capacity as distributor, it shall also be subject to Clause 6.5 of the T&Cs. To the extent that there are any inconsistency between the terms of an Issuer Document and Clause 6.5 of the T&Cs, the latter shall prevail.

Generally, please take note that various potential and actual conflicts of interest may arise from the overall investment activities or the roles of the parties involved in any investment product or transaction, their investment professionals and/or their affiliates. In particular, the counterparty / issuer / provider or its related entities or affiliates can offer or manage other investments which interests may be different to the interest of your investments in that investment product or transaction; or for cases where the product counterparty or issuer is BNP Paribas or its related entity or affiliate, BNP Paribas may also act as distributor, guarantor, calculation agent and/or arranger of the same product. BNP Paribas and its affiliates and persons associated or connected with it (collectively "BNP Paribas Group") may make a market in, or may, as principal or agent, buy or sell securities mentioned in this document or derivatives thereon. BNP Paribas Group may have a financial interest in the issuers mentioned in this document, including a long or short position in their securities, and/or options, futures or other derivative instruments based thereon. BNP Paribas Group, including its officers and employees may serve or have served as an officer, director or in an advisory capacity for any issuer mentioned in this document. BNP Paribas Group may, from time to time, solicit, perform or have performed investment banking, underwriting or other services (including acting as adviser, manager, underwriter or lender) within the last 12 months for any issuer referred to in this document. BNP Paribas Group may, to the extent permitted by law, have acted upon or used the information contained herein, or the research or analysis on which it was based, before its publication. Members of the BNP Paribas Group may face possible conflicts of interest in connection with certain duties under structured products. For example, it and its affiliates may trade an underlying for their own account or for the account of others. It or its affiliates may receive a portion of the management or other fees charged with any of the underlyings. BNP Paribas may offer other services to entities associated with an underlying, for which they may be remunerated. All of these activities

may result in conflicts of interest with respect to certain financial interests of BNP Paribas.

Where this document includes a reference to real estate, please note that real estate service offered in Hong Kong by BNP Paribas, acting through its Hong Kong branch exclusively relates to real estate properties outside Hong Kong. Specifically, BNP Paribas, acting through its Hong Kong branch is not licensed to deal with any real estate property situated in Hong Kong. BNP Paribas, acting through its Singapore branch is not licensed to and does not offer real estate service, and nothing herein should be construed as such.

BNPP clients and counterparties are responsible for ensuring that they comply with applicable provisions of Executive Order (EO) 13959, as amended (and any subsequent official guidance). For the full details of the EO, you may want to consult the following websites: For the EO itself, <https://home.treasury.gov/system/files/126/13959.pdf>, and for the latest guidance on this EO provided by the OFAC, <https://home.treasury.gov/policy-issues/financial-sanctions/recent-actions>.

By accepting this document, you agree to be bound by the foregoing limitations. In case there is a Chinese version and there is any ambiguity or difference of meaning between the English version and the Chinese versions, the English version shall prevail. In respect of any transactions or arrangement with BNP Paribas, acting through its Singapore branch, the English version is the only operative version and the Chinese version shall be disregarded.

You may contact BNP Paribas, acting through its Singapore branch at 10 Collyer Quay, #35-01 Ocean Financial Centre, Singapore 049315; Tel: (65) 6210 3888; Fax: (65) 6210 3861 in respect of any matters arising from, or in connection with, this document. This paragraph does not apply to you if you are (a) not resident in Singapore and you are (b) served by a Relationship Manager in Hong Kong. If you satisfy (a) and (b), you may contact BNP Paribas, acting through its Hong Kong branch at 63/F Two International Finance Centre, 8 Finance Street, Central, Hong Kong; Tel: (852) 2909 8888, in respect of any matters arising from, or in connection with, this document.

Photo credit: © Getty Images

© BNP Paribas (2022). All rights reserved.

