

BNP PARIBAS WEALTH MANAGEMENT  
OUR SERVICES FOR LAWYERS AND FIDUCIARIES  
IN GERMAN-SPEAKING SWITZERLAND

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**BNP PARIBAS**  
**WEALTH MANAGEMENT**

The bank  
for a changing  
world



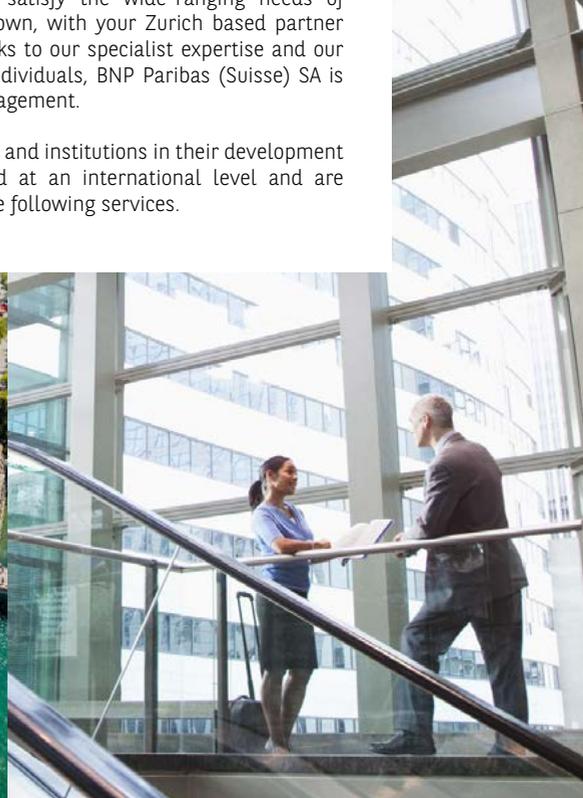
## WE ARE THERE FOR YOU

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The professional support of exigent national and international clients is a complex task.

With our offers and services for lawyers and fiduciaries, you have the exclusive opportunity to satisfy the wide-ranging needs of your clients, as well as your own, with your Zurich based partner BNP Paribas (Suisse) SA. Thanks to our specialist expertise and our services for wealthy private individuals, BNP Paribas (Suisse) SA is the benchmark in Wealth Management.

Besides, we support companies and institutions in their development in Switzerland, in Europe and at an international level and are pleased to provide you with the following services.



## OUR SERVICES

	<i>Private individuals / Special-purpose entities</i>	<i>Corporate clients</i>	<i>Financial institutions</i>	<i>Institutional clients</i>
<b>Investment Services</b>				
Mandate solutions (Discretionary Portfolio Management)	✓	✓	-	✓
Investment advisory (Asset Advisory)	✓	✓	-	✓
Investment advisory (Active Asset Advisory)	✓	✓	-	✓
Direct contact with trader (Direct Access)	✓	✓	✓	✓
<b>Investment Solutions</b>				
Money-market and foreign-exchange investments	✓	✓	✓	✓
Direct investments in equities and bonds	✓	✓	✓	-
Investment funds	✓	✓	✓	✓
Alternative investments (Hedge Funds, Private Equity, Real Estate)	✓	✓	✓	✓
Derivative products	✓	✓	✓	-
Sustainable investing (SRI)	✓	✓	✓	✓
Selective club deals	✓	-	-	-
Foreign currency and interest-rate-risk hedging	✓	✓	✓	✓
<b>Diversification Solutions</b>				
Art (Art Advisory)	✓	-	-	-
Wineries, exclusive country estates in France (Rural Land)	✓	-	-	-
<b>Wealth Planning</b>				
Consolidation and analysis of investments	✓	✓	-	-
Asset structuring	✓	-	-	✓
Estate planning	✓	-	-	-
Family governance	✓	-	-	-
Relocation planning	✓	-	-	-
Individual philanthropy consultancy	✓	-	-	-



## OUR SERVICES

### Financing Solutions

	Private individuals / Special-purpose entities	Corporate clients	Financial institutions	Institutional clients
Lombard loans (Consumer / Leverage)	✓	✓	✓	✓
Bank guarantees	✓	✓	✓	✓
Single-stock lending	✓	-	✓	✓
Mortgages in: Switzerland, France, Monaco, UK, Germany, Spain	✓	✓	✓	-
Jet and Yacht financing	✓	-	✓	-

### Corporate Financing

Bilateral and syndicated credit lines	-	✓	✓	-
Capital-market financing (bonds, debentures, ...)	-	✓	✓	-
Leveraged finance	-	✓	✓	-
Project financing (CHF 100+ million)	-	✓	✓	-
Commodity financing, including hedging	-	✓	✓	-
Merger and acquisition financing	-	✓	✓	-
International capital-raising (Equity)	-	✓	✓	-
Vehicle-fleet financing (Arval)	-	✓	✓	-
Factoring (EU-wide)	-	✓	-	-
Leasing solutions (EU-wide)	-	✓	✓	-

### Operational Solutions

Cash management in 55+ countries	-	✓	✓	-
E-banking connections (cross-bank)	-	✓	✓	-
Global trade solutions (guarantees, LCs, ...)	-	✓	✓	-

## OUR SERVICES

<b>Asset Management Solutions</b>	<i>Private individuals / Special-purpose entities</i>	<i>Corporate clients</i>	<i>Financial institutions</i>	<i>Institutional clients</i>
Sustainable investment solutions	-	-	✓	✓
ETF / passive equity and bond funds	-	-	✓	✓
Asset-backed securities funds and inflation-linked bond funds	-	-	✓	✓
Small-cap equity funds Europe, US, Nordic countries, Asia, Japan	-	-	✓	✓
Short-duration bond fund	-	-	✓	✓
Money-market funds and cash plus funds	-	-	✓	✓
Quantitatively managed multifactor equities and bond funds	-	-	✓	✓
Private debt real estate and infrastructure	-	-	✓	✓
Emerging-market equities and bond funds	-	-	✓	✓
Real-estate fund	-	-	✓	✓



## CONTACT

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